

ANADOLU SIGORTA
3Q25 Financial Results



Highlights



Profitability

- Real growth: Anadolu 9M25 premium volume is at a strong TL 67.9 bn, (+45.9%y/y vs. 33,3% Sept. infl.)
- Real profitability: Trailing Twelve Month solo RoAE stands at 36.4% (Consolidated 47.8%)

Technical Outlook

- Discount rate applied to reserves reduced by 2.5 ppts to 30.0%: TL 944 mn gross, TL 685 mn net impact
- Cumulative claims ratio increased 1.1 ppt vs. 6M25 to 80.6%, discount rate change impact: +2.3ppts
- Cumulative combined ratio 110.4% (+0.8 ppt vs 6M25)

Assets Under Management (AUM)

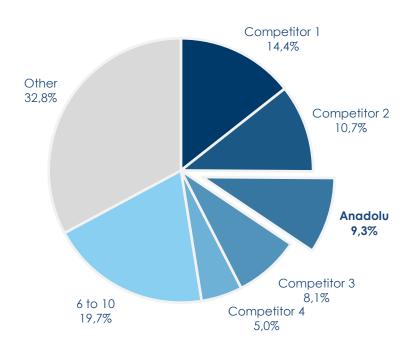
- Accelerating AuM growth and investment income
- Assets under Managemeth edged up to TL 72.3 bn (+13.1% q/q, +8.4 bn TL)
- Investment income gained momentum: Quarterly TL 7.3 bn (+78% y/y, +26% ç/ç)

Non-Life Insurance Market



| Premium Production ¹ (TL mn) | 9M24 | 9M25 | Y/Y(%) |
|---|---------|---------|--------|
| Competitor 1 | 72.580 | 105.135 | 44,9 |
| Competitor 2 | 55.436 | 78.558 | 41,7 |
| Anadolu Sigorta | 46.559 | 67.918 | 45,9 |
| Competitor 3 | 38.093 | 58.979 | 54,8 |
| Competitor 4 | 24.224 | 36.802 | 51,9 |
| Top 5 Companies | 236.893 | 347.392 | 46,6 |
| 6 to 10 | 100.870 | 143.802 | 42,6 |
| Top 10 Companies | 337.763 | 491.194 | 45,4 |
| Other | 163.495 | 240.260 | 47,0 |
| Total | 501.258 | 731.454 | 45,9 |

Non-Life - Market Shares



⁽¹⁾ Source: Association of Insurance Companies

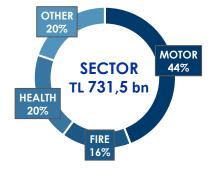
Premium Volume and Composition



| | Anadolu Sigorta | | No | on-Life Secto | or ¹ | |
|-----------------------|-----------------|---------|----|---------------|-----------------|--|
| Cumulative (TLmn) | 9M25 | Y/Y (%) | | 9M25 | Y/Y (%) | |
| MOD | 12.443 | 21,4 | | 100.411 | 31,5 | |
| MTPL | 15.174 | 73,3 | | 222.244 | 51,0 | |
| Health | 13.981 | 70,7 | | 147.649 | 61,5 | |
| Fire & Nat. Disasters | 12.994 | 29,4 | | 116.644 | 36,3 | |
| Other | 13.326 | 42,9 | | 144.506 | 43,5 | |
| Total | 67.918 | 45,9 | | 731.454 | 45,9 | |



| Quarterly (TLmn) | 3Q25 | Y/Y (%) | Q/Q (%) | 3Q25 | Y/Y (%) | Q/Q (%) |
|-----------------------|--------|---------|---------|---------|---------|---------|
| MOD | 3.821 | 13,0 | -13,3 | 34.689 | 33,8 | 4,8 |
| MTPL | 7.157 | 130,3 | 69,7 | 78.328 | 42,8 | 4,1 |
| Health | 3.893 | 48,5 | 6,4 | 40.097 | 41,4 | -3,5 |
| Fire & Nat. Disasters | 4.046 | 21,9 | -13,8 | 37.552 | 35,5 | 4,7 |
| Other | 4.531 | 75,4 | 5,4 | 42.498 | 55,1 | -7,6 |
| Total | 23.449 | 56,2 | 10,2 | 233.163 | 42,0 | 0,6 |



⁽¹⁾ Source: Association of Insurance Companies

Market Share & Rank¹



| BRANCHES | Rank | Market Share | Market Share |
|--------------------|------|--------------|--------------|
| DRANCHES | 9M25 | 9M25 | 9M24 |
| MOD | 1 | 12,4% | 13,4% |
| Watercraft 🙎 | 1 | 25,0% | 25,5% |
| Transportation 🙎 | 1 | 14,8% | 15,1% |
| Aircraft | 2 | 26,9% | 33,9% |
| Aircraft Liability | 2 | 17,7% | 26,3% |
| Accident | 2 | 8,9% | 7,1% |
| General Liability | 3 | 12,6% | 10,2% |
| Fire | 3 | 11,1% | 11,7% |
| General Losses | 3 | 5,9% | 6,3% |
| Health | 3 | 9,5% | 9,0% |
| MTPL | 4 | 6,8% | 5,9% |
| Credit | 5 | 2,1% | 1,8% |
| Financial Losses | 5 | 10,5% | 9,4% |
| TOTAL | 3 | 9,3% | 9,3% |

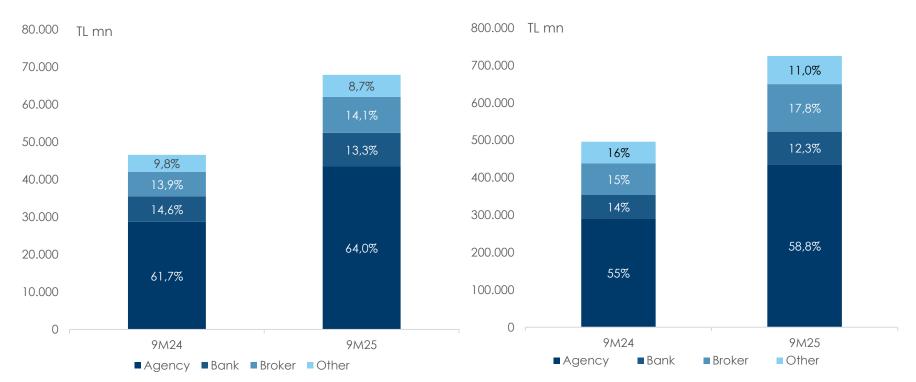
⁽¹⁾ Source: Association of Insurance Companies

Sales Channels



Premium Production – Anadolu

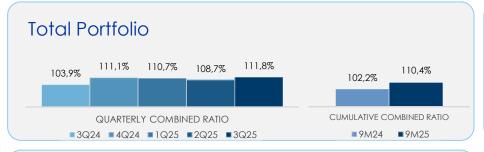
Premium Production¹ – Sector

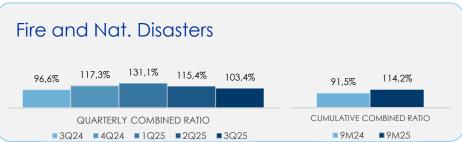


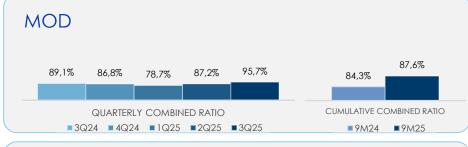
(1) Source: Association of Insurance Companies

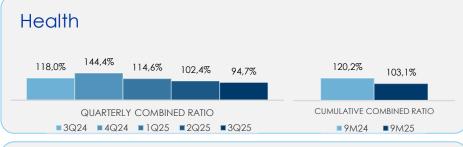
Branch Outlook

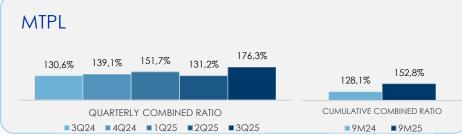


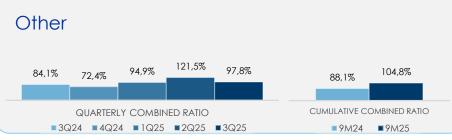










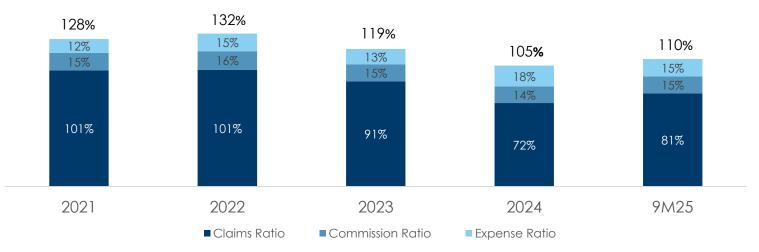


Technical Profitability – Long-term Perspective



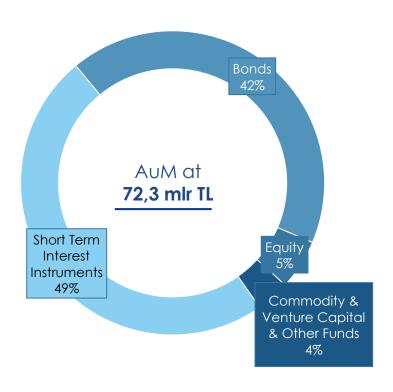
| Claims Ratio (%) | 9M24 | 9M25 |
|------------------|-------|--------|
| MOD | 59,2% | 59,8% |
| MTPL | 98,6% | 121,9% |
| Fire | 46,8% | 63,9% |
| Health | 91,8% | 80,1% |
| Accident | 9,8% | 12,4% |
| General Losses | 59,3% | 66,0% |
| Total | 73,1% | 80,6% |

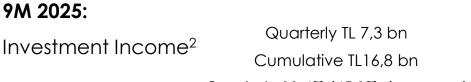
| Combined Ratio (%) | 9M24 | 9M25 |
|--------------------|--------|--------|
| MOD | 84,3% | 87,6% |
| MTPL | 128,1% | 152,8% |
| Fire | 91,5% | 114,2% |
| Health | 120,2% | 103,1% |
| Accident | 69,8% | 65,6% |
| General Losses | 85,2% | 95,5% |
| Total | 102,2% | 110,4% |



Investment Portfolio¹

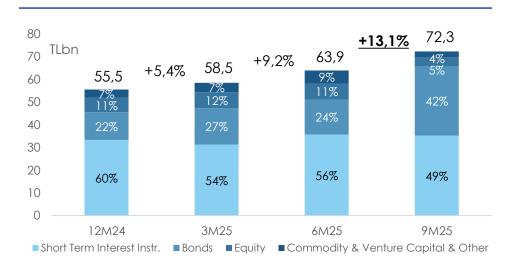






Portfolio Yield

Quarterly 11,4% (45,1% simp. ann.) Cumulative 30,7%



⁽¹⁾ Funds distributed accordingly to the relevant asset class

⁽²⁾ Excludes TL 500 mn Anadolu Hayat dividend income, includes revaluation gains of financial assets booked under equity

Income Statement – 3Q25



| Income Statement (TL mn) | 3Q24 | 2Q25 | 3Q25 | Q/Q (%) | Y/Y (%) |
|--|---------|---------|---------|------------|------------|
| Tech. Income (1) | 11.253 | 15.427 | 17.416 | 13 | 55 |
| Tech. Expenses | -11.680 | -16.762 | -19.388 | 16 | 66 |
| Net Financial Inc. + Other Exp. (²) | 3.786 | 4.889 | 6.520 | 33 | 72 |
| Gross Profit | 3.359 | 3.554 | 4.549 | 28 | 35 |
| Tax & Deferred Tax | -862 | -691 | -1.012 | 46 | 17 |
| Net Profit | 2.441 | 2.959 | 3.427 | 16 | 40 |

| 3Q24 (Cons.) | 2Q25 (Cons.) | 3Q25 (Cons.) | Q/Q (%) | Y/Y (%) |
|-----------------|-----------------|-----------------|------------|------------|
| 11.253 | 15.427 | 17.416 | 13 | 55 |
| -11.680 | -16.762 | -19.388 | 16 | 66 |
| 3.941 | 5.172 | 6.830 | 32 | 73 |
| 3.514 | 3.837 | 4.859 | 27 | 38 |
| -862 | -691 | -1.012 | 46 | 17 |
| 2.597 | 3.243 | 3.737 | 15 | 44 |

⁽¹⁾ Financial income transferred to technical division excl.

⁽²⁾ Deferred tax excl.

Income Statement - 9M25



| P&L (TL mn) | 9M24 | 9M25 | Y/Y (%) |
|-------------------------------------|---------|---------|---------|
| Tech. Income (1) | 30.274 | 45.868 | 52 |
| Tech. Expenses | -30.924 | -50.542 | 63 |
| Net Financial Inc. + Other Exp. (2) | 10.909 | 15.483 | 42 |
| Gross Profit | 10.260 | 10.810 | 5 |
| Tax & Deferred Tax | -2.602 | -2.167 | -17 |
| Net Profit | 7.879 | 8.643 | 10 |

| 9M24 (Cons.) | 9M25 (Cons.) | Y/Y (%) |
|-----------------|-----------------|---------|
| 30.274 | 45.868 | 52 |
| -30.924 | -50.542 | 63 |
| 11.309 | 15.798 | 40 |
| 10.659 | 11.125 | 4 |
| -2.602 | -2.167 | -17 |
| 8.279 | 8.958 | 8 |

⁽¹⁾ Financial income transferred to technical division excl.

⁽²⁾ Deferred tax excl.

Profit Drivers



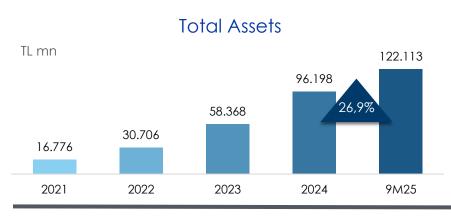


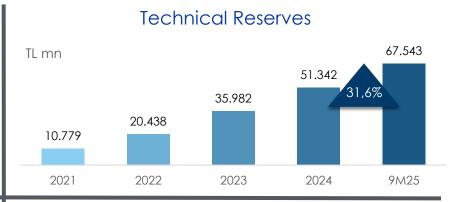


⁽¹⁾ Includes revaluation gains of financial assets booked under equity

Growth Performance





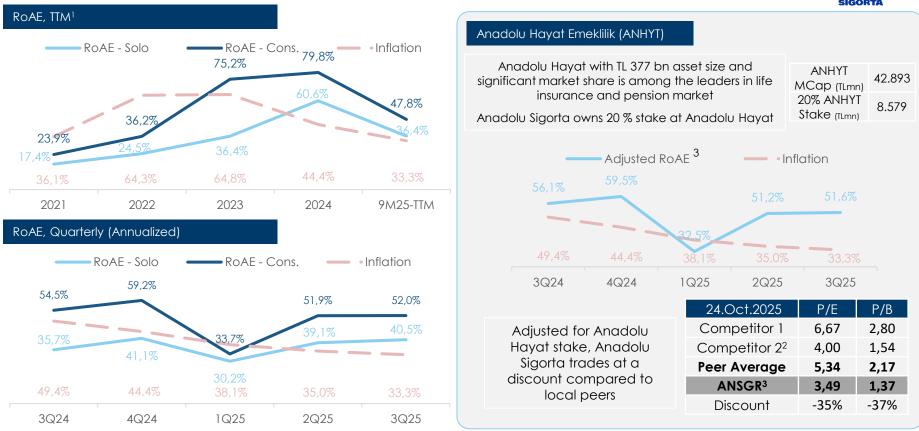






RoAE, Anadolu Hayat Stake and Valuation





(1) Trailing twelve months (2) For a healthy comparison 3Q25 market consensus net profit is used in calculating TM net profit and Sh. Equity (3) %20 Anadolu Hayat Stake was adjusted into price multiples with a 10% discount, and earnings are adjusted to exclude ANHYT dividend income and Sh. Equity adjusted to exclude ANHYT stake

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THANKS